

## THE FULL STORY

## Looking to Acquire More Healthcare Business?

Your healthcare clients are facing an ever-changing landscape of increased regulation, patient data and privacy concerns, and evolving medical technologies. To help you win more business in this market, we've compiled a suite of tools – including appetite guidance, coverage descriptions and marketing materials that you can share with your clients.

Travelers offers coverages designed specifically for your healthcare clients. By combining **Master Pac<sup>SM</sup>** with our policy enhancements, you can provide clients with tailored coverage solutions that deliver clear advantages, including:

- **Higher limits** on key coverages
- **Daily Limit Option** for lost time
- **Black Bag coverage** for valuable tools of the trade – with no sublimit
- **Needlestick Source Patient Testing**
- **Medical Dental Premier** for best-in-class coverage enhancement with a \$350,000 blanket limit that includes spoilage

Searching for the right insurance solution is one headache your clients don't need. Here are a few tools to help you illustrate why Travelers is the best choice for healthcare practices.

- [Coverage At-A-Glance](#)
- [Coverage Scenarios](#)
- [Appetite and Eligibility Guide](#)

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